

Information	Derry	Fryer	Gloyd	Anonymous-- Data included in study	Heisler	McKenna	Wood	Anonymous-- Data not included in study
Title	President CEO	V.P., H.R.	Chairman/CEO	Chairman/ CEO	Plant Manager	CEO	Chairman, President/CE	President
Years/Company	4 (+ other co.)	4 (+ other co.)	13	15	19	31	12	13
Years/Position	4	4	13	4	2	1	12	Unknown
Age	50	49	67	55	53	59	57	55
Gender	Male	Male	Male	Male	Female	Male	Male	Male
Ethnicity/Race	White	White	White	White	White	White	White	White
Degrees	BS Biology MBA	BS Management	BA Business Administration	BS EE MBA	BS Speech Communications MA Speech	BSME, MSME, MBA	BS Accounting, MBA	BS Engineering
Positive Culture Change Agent	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Unknown- possibly
Company Name	Rockford Process Control	Woods Equipment Company	Clarcor 2nd Market	Anonymous	Fel-Pro Federal-Mogul	Sundstrand	Rockford Products	Anonymous
Type	Manufacturing Assembly	Manufacturing, fabrication & assembly	Manufacturing Assembly	Manufacturing Assembly	Manufacturing Assembly	Manufacturing aerospace & industrial	Manufacturing & sourcing	Manufactur- ing assembly
Products	Tool fixtures, metal stamping, customized products	Cultivation tools, skid/loader tools, mowers, cutters, construction attachments, loaders	Filters for trucks, construction, agriculture equipment, loco- motive, environ- mental, packaging	Engine fuel delivery system/ subsystem components; aircraft & indus- trial controls	Gaskets	Electrical, mechanical & power systems	Automotive & other industrial components; Fasteners	Machine tools, integrated manufactur- ing systems
Employees	150	1,500	4,000	3,373	2,000	3,000	800	4,000
Plants	1	8+ warehouses	23	14	1	20	3	9+ other units
Global/Int'l	No	No	Yes	Yes	No	Yes	Yes	Yes 2000
Purchased/ Merged recently	1995	Yes, several times + have purchased	No	No	1998	1999	1987SS acquired by United Technologies (UTX)	No

